

| Product                    | BV  | CV (USD) | CUSTOMER               | BA or PREFERRED CUSTOMER  |
|----------------------------|-----|----------|------------------------|---------------------------|
|                            |     |          | Retail VAT incl. (EUR) | Wholesale VAT incl. (EUR) |
| Pure Gold                  | 110 | 55       | 163,79                 | 136,49                    |
| Salve                      | 28  | 14       | 51,65                  | 43,04                     |
| Travel Salve (1)           | 2   | 1        | 4,29                   | 3,58                      |
| Travel Salve (10) Pack     | 20  | 10       | 41,32                  | 34,43                     |
| Travel Salve (50) Pack     | 52  | 26       | 190,65                 | 158,88                    |
| Essential Oils Trio        | 68  | 34       | 118,07                 | 98,39                     |
| Essential Oils Tranquility | 24  | 12       | 44,27                  | 36,89                     |
| Essential Oils Immunity    | 24  | 12       | 44,27                  | 36,89                     |
| Essential Oils Energy      | 24  | 12       | 44,27                  | 36,89                     |
| Hemp Vap                   | 24  | 12       | 44,27                  | 36,89                     |
| Hemp Vap Party Kit         | 80  | 40       | 172,19                 | 141,44                    |

|                                   |     |     |        |        | Commission (USD) | 3 x (USD) |
|-----------------------------------|-----|-----|--------|--------|------------------|-----------|
| Basic Value Pack                  | 110 | 55  | 215,47 | 179,57 | 10               | 30        |
| Starter Value Pack                | 110 | 55  | 306,27 | 255,22 | 20               | 60        |
| Pure Starter Value Pack           | 110 | 55  | 306,27 | 255,22 | 20               | 60        |
| FastStart Jr Executive Value Pack | 160 | 80  | 426,17 | 355,14 | 30               | 90        |
| FastStart Sr Executive Value Pack | 300 | 150 | 851,17 | 709,3  | 75               | 225       |
| Total Experience Value Pack       | 300 | 150 | 851,17 | 709,3  | 75               | 225       |

|                                  |     |    |       |        |
|----------------------------------|-----|----|-------|--------|
| Cannabis Beauty Bundle           | 110 | 55 | 287   | 204,99 |
| Burdock & Hemp Cleanser          | 28  | 14 | 55,35 | 46,12  |
| Licorice & Hemp Exfoliator       | 28  | 14 | 55,35 | 46,12  |
| Ginseng & Hemp Moisturizer       | 28  | 14 | 56,37 | 47,15  |
| Green Tea & Hemp Perfecting Mask | 28  | 14 | 55,35 | 46,12  |
| White Peony & Hemp Serum         | 44  | 22 | 80,97 | 67,65  |

|                          |     |     |        |        |
|--------------------------|-----|-----|--------|--------|
| SmartShare Pack          | 110 | 55  | —      | 144,52 |
| SmartShip Essential Pack | 110 | 55  | —      | 170,97 |
| Pure Gold SmartShip      | 110 | 55  | —      | 125,15 |
| Pure Gold Bulk Pack      | 650 | 325 | 818,95 | 682,46 |
| Salve Bulk Pack          | 120 | 60  | 258,24 | 215,2  |

|                             |   |   |      |      |
|-----------------------------|---|---|------|------|
| Kannaway Trifold (50 Pack)  | 0 | 0 | 6,15 | 6,15 |
| Kannaway Magazine (10 Pack) | 0 | 0 | 49,2 | 40,9 |

|        |           |
|--------|-----------|
| BA fee | 47,80 EUR |
|--------|-----------|

*updated on: 03.10.2018*